



# GENERAL MANAGER JOB POSTING

APRIL 24, 2019

## OVERVIEW

The Board of Directors for SK Livestock Finance Co-operative Ltd. (SKLF) is looking for an inaugural General Manager to lead a multi-million-dollar livestock financing company in the Saskatchewan agricultural industry. SKLF was incorporated in March 2019 and will be fully operational by August 1, 2019. The Board of Directors is seeking experienced candidates who are willing to roll up their sleeves and assist in launching the new entity, including developing programming, operational policies and procedures, and recruiting qualified staff. The position is available immediately.

The General Manager (GM) oversees the strategic and business aspects of SK Livestock Finance Co-operative Ltd. (SKLF) and reports directly to the Board of Directors. The GM must be both a prudent manager and an inspiring leader. The ideal candidate will have a business mindset, an appreciation of the agricultural industry and will be able to see the big picture in a variety of settings. The GM will take actions to manage the company's financial stability and sustainability, as well as provide leadership and guidance to the company's employees.

Ultimately, the GM is directly responsible for achieving SKLF's vision: "Growing Saskatchewan's livestock industry by providing innovative, affordable and competitive financing options for producers, by producers."

## RESPONSIBILITIES

- Advocate for and reinforce good governance at all levels of the organization and strategically manage risk
- Develop high-quality business strategies and plans ensuring their alignment with short-term and long-term objectives
- Lead and motivate a provincial team
- Oversee all operations and business activities to ensure they produce the desired results and are consistent with the overall strategy and vision of the organization
- Make high-quality decisions to advance the business, ensure member and stakeholder satisfaction and maintain financial viability of the co-operative
- Enforce adherence to program guidelines and operational policies and procedures to effectively manage the credit risk of the association
- Review financial and non-financial reports to devise solutions for improvement
- Analyze problematic situations and occurrences and provide solutions to ensure company survival and growth
- Build trusted relationships and act with integrity with key partners, the membership and stakeholders
- Maintain a deep knowledge of the Saskatchewan and Canadian agricultural and financial industries

## QUALIFICATIONS

- 10+ years of proven experience as a General Manager/CEO/Executive Director or other senior leadership position
- Proven experience leading high-performance teams (experience leading remote teams considered an asset)
- Strong understanding of the Saskatchewan and Canadian financial and agricultural industries
- In-depth knowledge of corporate governance and general management best practices
- Familiarity with diverse business functions such as marketing, human resources, finance, operations, public relations, etc.
- Excellent communication and public speaking skills
- Outstanding organizational and leadership skills
- Analytical abilities and problem-solving skills
- Experience working for a financial institution and/or in the agricultural industry at a leadership level is considered an asset
- Experience with or working knowledge/familiarity with the historical Livestock Loan Guarantee Program or other agricultural lending programs is considered an asset
- Business, financial or accounting designation(s) is considered as an asset

## COMPENSATION OVERVIEW

- A competitive compensation and benefits package is available, and is subject to candidate's knowledge and experience
- Permanent full-time salaried position
- SKLF is open to the successful candidate living in or near any major centre in Saskatchewan

## COMPANY PROFILE

SK Livestock Finance Co-operative Ltd. was established in March 2019 and will provide competitive financing programs for Saskatchewan cattle and bison producers. The program is replacing the previous Government of Saskatchewan's Livestock Loan Guarantee Program that was successfully operated by the Ministry of Agriculture for 35 years. For additional information, please visit [www.sklivestockfinance.ca](http://www.sklivestockfinance.ca) or contact us directly at [contact@sklivestockfinance.ca](mailto:contact@sklivestockfinance.ca).

## COMPETITION DEADLINE

Please provide covering letter and resume by May 10, 2019 to:

Sandra Moen  
Chair, Board of Directors  
SK Livestock Finance Co-operative Ltd.  
[contact@sklivestockfinance.ca](mailto:contact@sklivestockfinance.ca)